Exhibitor Quick Facts

BACK

THE TRADE SHOW SERVICE CONTRACTORS

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: <u>info@generalexposition.com</u>

2021 Open Season Sportsman's Expo

Great Columbus Convention Center July 30- August 1, 2021

Exhibitor Move-In Hours:

Thursday, July 29, 2021 from 1:00PM to 7:00PM Friday, July 30, 2021 from 8:00AM to 12:00PM All exhibits must be completely installed by: 12:00PM on Friday, July 30, 2021.

Show Hours:

Friday, July 30, 2021 from 2:00PM to 8:00PM 57:00PM 57:00PM 51, 2021 from 9:00AM to 4:00PM 52:00PM 52:

Exhibitor Move-Out Hours:

Sunday, August 1, 2021 from 4:00PM to 11:59PM All equipment & exhibit materials must be completely removed from the show floor by: 11:59PM on Sunday, August 1, 2021 Note: All Freight Carriers must check in at the dock or service desk at the close of the show or freight will be shipped C.O.D. via our show carriers.

Shipping Information

Advance Warehouse Shipping Address:

Name of Exhibiting Company Your Booth Number 2021 Open Season Sportsman's Expo General Exposition Services 205 Windsor Road Limerick Business Center Pottstown, PA 19464

Advance Warehouse Discount Deadline: Friday, July 30, 2021 Last Date to Arrive at Warehouse Address: Friday, July 30, 2021 Warehouse receiving hours: Monday - Friday 8:30 AM - 11:45 AM and 12:30 PM - 4:30 PM

Direct Show Site Shipping Address:

Name of Exhibiting Company Your Booth Number 2021 Open Season Sportsman's Expo Ohio Expo Center c/o General Exposition Services 717 E 17th Ave Columbus, OH 43211

Direct Show Site Delivery Hours: Wednesday, July 28, 2021 *No Freight will be accepted in advance at show site.*

Show Colors:

Back Drape: Red and BlackSide Drape: BlackCarpet: NOT CARPETEDThe Show floor is: ConcreteIf you desire booth carpeting of another color, please indicate this on the Carpet Order Form.

Booth Equipment:

Each booth is supplied with 8 foot high back drape and 3 foot high side drape along with an ID Sign containing Company name and Booth number. All booths will be 10 feet deep and 10 feet wide.

DO NOT pin or staple any materials to the drape. Special background will be needed for any display materials that exceed

Booth

General Exposition Services

25 lbs in total weight. Arrangements for this type of display should be made in advance and brought to the exhibit hall ready for assembly. Installations are subject to approval of show management.

Display Furniture:

Additional furnishing items can be rented by completing the Furniture Order Form.

Payment and Charge Authorization Form must be completed for every order. Credit Card Authorization MUST accompany ALL orders. To qualify for Advance Discount Prices, FULL payment including 10.44 % Tax MUST be included with your order.

Electrical Service:

All utilities such as electricity, telephone, internet, water, and natural gas must be ordered DIRECTLY through the Monroe Civic Center.

Telephone/Internet Services:

All utilities such as electricity, telephone, internet, water, and natural gas must be ordered DIRECTLY through the Monroe Civic Center.

Electrical Plumbing and Telephone/Internet orders should be made, with payment, directly to Show location.

Service Desk: An exhibitor's service desk will be located in the exhibit hall to service the needs of exhibitors.

Please refer to the Form List provided in the online service kit for additional services offered.

Assistance: If you have any questions or need assistance, please contact General Exposition Services at: Phone: (610) 495-8866 Fax: (610) 495-8870 Email: <u>info@generalexposition.com</u>

Exhibiting Company: _____

Booth Number:

Services THE TRADE SHOW SERVICE CONTRACTORS

General Exposition

Payment Authorization Form

(This form must be included with your order!)

Advanced Discount Deadline Date: Friday, July 9, 2021

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: <u>info@generalexposition.com</u>

2021 Open Season Sportsman's Expo

Greater Columbus Convention Center July 30-Aug 1, 2021

Credit card information must be on file before any goods or services will be rendered. To receive discount pricing you must place your order by the advance discount deadline dates. A \$50.00 surcharge will be added to your account for all declined credit cards. Any balance due on your account, including past due amount will be charged to the credit card provided. By signing below you are agreeing to all Terms & Conditions and General Exposition Services Limits & Liabilities set forth in this service kit. **ENTER TOTALS:** * Booth Package: * Furniture and Accessories: * Carpet: SubTotal: * Hardwall Unit: * Tax: (10.44 %) Freight Handling: "Estimated" Total: Labor: **Custom Cleaning:** Other: * Note: Electrical, Telephone and Plumbing orders should be sent directly to the venue. NOTE: ALL ORDERS MUST BE ACCOMPANIED BY A CREDIT CARD, REGARDLESS OF PREFERRED METHOD OF PAYMENT American Express Visa Mastercard Company Check **Credit Card Information** Credit Card Number: Expiration Date: Card Security Code: Card Holder's Name (please print): Billing Address (if different from address below): Signature: Exhibitor Information (PLEASE PRINT CLEARLY, INFORMATION BELOW WILL BE USED FOR FINAL RECEIPT.) **Exhibiting Company:** Ordered by: Address: City, State, Zip: Phone[.] Fax: Email: Date: Booth Number:

General Exposition Services

THE TRADE SHOW SERVICE CONTRACTORS

Discount Exhibitor Booth Package

Advanced Deadline Date: Friday, July 9, 2021

205 Windsor Road • Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 • Fax: 610-495-8870 Email: <u>info@generalexposition.com</u>

2021 Open Season Sportsman's Expo Great Columbus Convention Center July 30- August 1, 2021

(Please refer to the Quick Facts Form for Show Colors.)

The following items are available as a discount package for all exhibitors:

		Advance	Show
Package A Includes:	 1 - 6' Skirted Table 1 - Chair 1 - Wastebasket 	\$65.00	\$85.00
Package B Includes:	 1 - 6' Skirted Table 1 - Chair 1 - Wastebasket 1 - 10 x 10 Carpet 	\$140.00	\$170.00

Please select color choice for package (carpet and skirted table will be the same color)

Choose a color:

- ◯ Black
- ◯ Blue
- Burgundy
- ◯ Grey
- O Hunter Green
- Plum
- ◯ Red
- ◯ Teal

Package A Quantity:	at a cost of \$	= Total \$
Package B Quantity:	at a cost of \$	= Total \$

Please transfer total to Payment Authorization form. Please note: These items are taxable.

Exhibiting Company: _

Booth Number: _____

General Exposition Services

THE TRADE SHOW SERVICE CONTRACTORS

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870

Furniture and Accessories Form

DISCOUNT DEADLINE DATE: Friday, July 9, 2021

2021 Open Season Sportsman's Expo

Great Columbus Convention Center July 30- August 1, 2021

Please see our Furniture & Accessories photos on the Exhibitor Services tab of our home page.

Booth Furnishings				Display Tables					
Furniture	Qty.	Advance	Show	Total	Draped 30"	Qty.	Advance	Show	Total
A-1 Bag Stand		\$40.00	\$55.00		4' x 24W x 30"H		\$42.00	\$50.00	
A-2 Literature Rack		\$60.00	\$75.00		6' x 24W x 30"H		\$59.00	\$75.00	
A-3 Clothes Tree		N/A	N/A		8' x 24W x 30"H		\$70.00	\$80.00	
A-4 Aluminum Easel		\$17.50	\$22.50						
A-5 22" x 28" Sign Holder		\$35.00	\$45.00		Draped 42"				
A-6 Wastebasket		\$8.00	\$12.00		4' x 24W x 42 "H		\$67.00	\$85.00	
A-8 6ft. ShowCase		\$450.00	\$535.00		6' x 24W x 42 "H		\$84.00	\$110.00	
A-9 Raffle Drum		\$90.00	\$100.00		8' x 24W x 42 "H		\$95.00	\$115.00	
E-1 Contemporary Arm Chair		N/A	N/A						
E-2 Contemporary Side Chair		\$58.00	\$68.00		Undraped Tables				
E-3 Swivel Desk Chair		\$40.00	\$48.00		4' x 24W x 30"H		\$28.00	\$34.00	
E-4 Executive Desk Chair		\$65.00	\$75.00		6' x 24W x 30"H		\$30.00	\$36.00	
S-1 Modern Arm Chair		\$61.00	\$71.00		8' x 24W x 30"H		\$33.00	\$40.00	
S-2 Vinyl Side Chair		\$25.00	\$32.00						
S-3 Upholstered Stool		\$40.00	\$48.00		Raise Table to 42"		\$25.00	\$35.00	
S-4 24" x 15" Modern Table		N/A	N/A		Skirt Table 4th Side		\$35.00	\$45.00	
S-5 30" x 30" Conference Table		\$50.00	\$75.00		Skirt Color: (please circle) Green Plum Gold White	Blue Red	Black Grey T	eal Burgur	ndy Hunt
S-6 30" x 42" Pedestal Table		\$60.00	\$85.00		All tables are covered wit	th white vi	nvl.		
Chrome Stanchions		\$35.00	\$50.00				Tackboards	;	
White Chain		\$2.00 ft.	\$2.25 ft.		4 x 8 Pegboard - White		\$100.00	\$120.00	
Folding Chair		\$5.00	\$6.00		4 x 8 Tackboard - Oak		\$100.00	\$120.00	
Rise	rs / Spec	ial Drapery			Special Colors a	re availabl			t
Draped Risers	Qty.	Advance	Show				RDS ONLY!		
4' x 10" Wide x 11"H		\$38.00	\$48.00		Price does not include pus	h pins, peg	board hooks	, and/or ta	cks.
6' x 10"Wide x 11"H		\$48.00	\$58.00		** Please note: Show Cold	or Will be U	sed if No Oth	ner Color is	sindicate
(All risers are draped in white vinyl)									
8' Column & Base		\$25.00	\$30.00		Discount prices only apply to	~ Term		received at th	a above
Telescopes		\$12.00	\$15.00		address prior to the order deadli	ine date on th	e enclosed forn	ns. All charge	s for servi
Special Drapery					and/or equipment must be paid Mastercard. All				ress, visa
3' High Drape / per run ft.		\$3.00	\$7.00						
8' High Drape / per run ft.		\$6.00	\$8.00		Charges for rentals includ	de delivery	to your spa	ace, instal	lation or
* 12' High Drape / per run ft.		\$10.00	\$12.00		as specified, and removal equipment delivered will	at close o	of exhibit. Ca	ancellation	ו of

Total:

*Limited Colors - please call.

Exhibiting Company: _____

Please transfer this total to the Payment and Charge Form.

Booth Number: _____

STANDARD AND EXECUTIVE FURNITURE

Make your visitors feel comfortable as they tour your exhibit with these standard and executive furnishings. Depending on the specific needs for your event, there is a wide selection of sizes and styles to choose from.

Standard Chairs

- S-1 Upholstered Arm Chair S-2 Vinyl Side Chair
- S-3 Upholstered Stool

Conference and Cocktail Tables

S-4 24" Cocktail Table S-5 30" x 30" High Conference Table S-6 30" x 42" High Conference Table

Draped Tables

S-7 30" High Table S-8 4' or 6' Draped Riser S-9 42" Draped Table

Executive Chairs

E-1 Upholstered Arm Chair

- E-2 Upholstered Side Chair
- E-3 Swivel Desk Chair
- E-4 Executive Desk Chair















DISPLAY ACCESSORIES

To add the final touches to your exhibit, don't forget about the accessories. These items help give your visitors the impression of a well planned and polished presentation.

Accessories

- A-1 Bag Stand
- A-2 Literature Rack
- A-3 Cloths Tree
- A-4 Aluminum Easel
- A-5 Sign Holder 22" x 28"
- A-6 Wastebasket

Product Display Care

A-8 6' Showcase with Shelves and Light A-9 Raffle Drum

A-1	A-3 A-2	A-4	A-5
	I		6







Carpet Rental Form

THE TRADE SHOW SERVICE CONTRACTORS

DISCOUNT DEADLINE DATE (standard carpets): Friday, July 9, 2021 ORDER DEADLINE (plush carpets): Friday, July 9, 2021

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: <u>info@generalexposition.com</u>

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Please see our Carpet color choices on the Exhibitor Services tab of our home page.

Orders MUST be received by the deadline date above to guarantee delivery.

Rental includes installation, front edge taping and removal at the close of the show. If carpet is ordered in multiples of two or more, the carpets are not guaranteed to be a color match.

Prices include taping front aisle only.

Standard Size Booth Carpet

Size 10' x 10' 10' x 20' 10' x 30' 10' x 40' 10' x 50' 10' x 60'	Advance \$105.00 \$175.00 \$250.00 \$325.00 \$425.00 \$525.00	Show \$125.00 \$205.00 \$295.00 \$375.00 \$475.00 \$575.00	Quantity 	Total	Please select color: Black Grey Red Hunter Green Blue
Custom Size Booth Car This nylon carpet is cut s		oth measurements.			* Show color will be used if color choice is not indicated.
Carpet Size ft. x	ft. = Total S	q. Ft.			
Sq. Ft. @	Advance \$1.05	Show \$1.25	= Total C	ost	
Plush Booth Carpet - 1 This luxurious deep pile Orders MUST be receiv Carpet Size ft. x Sq. Ft. @	nylon carpet is cut sp red by the deadline	becifically to your boo date above to guar		ost	Please select color: Mocha Navy Charcoal Ivory Cardinal Black Platinum Nu Blue
Foam Padding - 100 Sq 9/16" foam padding for a Padding Size ft. Sq. Ft. @	idded comfort. Renta		n and removal. =Total C	ost	Cancellation Policy - Plush carpet and custom size booth carpet cancelled after being cut will be charged at 100%, all other carpet cancellations will be charged at 50% of original price after move-in begins and 100% of original price after installation.
Plastic Covering for pro Includes installation and Covering Size ft. Sq. Ft. @	removal.	Sq. Ft. Show \$0.30	= Total C	ost	Total Amount: Please transfer this total to the Payment Authorization Form.
Exhibiting Com	pany:				Booth Number:





Standard Carpet Colors









Hunter Green

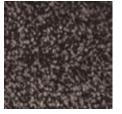


Blue

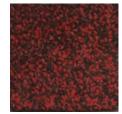


Black

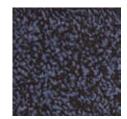
Matrix Carpet Colors



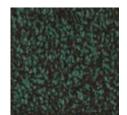
Pepper



Cayenne



Blue Jay



Rain Forest

Plush Carpet Colors



THE TRADE SHOW SERVICE CONTRACTORS

Services

General Exposition

Shipping Information

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: <u>info@generalexposition.com</u>

2021 Open Season Sportsman's Expo Great Columbus Convention Center July 30- August 1, 2021

Shipping Information -Read the "General Exposition's Limits of Liability and Responsibility" for expanded information .

We recommend you use a carrier specializing in trade shows. Exhibit material is time-sensitive, and experience counts.

- **Outgoing Shipments** Shipping Information, bills of lading or labels will be available at the General Exposition Service Desk. Exhibitors selecting non-official carriers will need to make their own arrangements for pick-up. If you wish to use your own carrier, you must fill out our Bill of Lading with your carrier name. You must call them to schedule your pick up and they must check in at the General Exposition Service Desk <u>2 hours</u> prior to floor closing time. If your carrier does not show to pick up your freight within the allotted time, your freight will be forced out through our "house" carriers. General Exposition Logistics is our "house" carrier. You must fill out the appropriate Bill of Lading for the carrier you wish to use. When your booth is completely packed and ready for shipment, bring the completed Bill of Lading back to the General Exposition Service Desk.
- Shipping Charge-Please prepay all shipping charges. General Exposition Services cannot accept or be responsible for collect shipments.
- **Bills of Lading** -All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise. Upon shipping, immediately send copies of bills of lading to General Exposition Services and your on-site representative.

Handling charges are based on the weight of the material. Certified weight receipts are required for all shipments. General Exposition will estimate weight for private vehicles without certified weight receipts. Charges will be based on this estimation and no adjustments can be made.

Separate mixed van shipments between crated and uncrated and clearly identify the weights of each on the bill of lading. Otherwise General Exposition Services will invoice the entire load at the Uncrated rate and will be unable to adjust charges later.

- Consignment-All shipments must be consigned c/o General Exposition Services to enable us to accept them for handling. Convention centers and hotels will not accept direct shipments consigned to them, as they have no facilities for receiving or storing freight.
- Certified Weight Receipts -The weights of your vehicle empty and loaded must be documented with certified weight receipts for billing purposes. General Exposition Services will unload all shipments after your driver submits certified weight receipts at the receiving site.
- Labor and Equipment -Labor and equipment for unloading and loading are included with General Exposition Services Material handling rates for services. Labor and equipment will be available for uncrating, unskidding, assembling, positioning, leveling, dismantling, recrating and reskidding machinery and/or equipment of exhibitors. Place your orders for this labor in the labor order form section of this Exhibitor Service Kit.
- **Empty Labels** -Shipping cartons will be picked up, stored and returned after the show if they are affixed with empty labels by the exhibitor. These labels are available at the service desk and are for empty storage only.
- Return to Warehouse (optional)-After the show, General Exposition can provide delivery to the warehouse, storage of materials and loading on outbound carriers. Call us at the above phone number or stop in during the show at the General Exposition Services Desk for price quotes.



Shipping 101

General Exposition Services

THE TRADE SHOW SERVICE CONTRACTORS

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: <u>info@generalexposition.com</u>

2021 Open Season Sportsman's Expo Great Columbus Convention Center July 30- August 1, 2021

Exhibiting at a tradeshow can be costly. When a company purchases a booth space, it is just the beginning of the expenses that typically include shipping freight, furniture rental, and material handling. The seasoned exhibitor can tell you that material handling, often referred to as "drayage," is sometimes the most costly item on the list. In many cases, the exhibitor is paying for surcharges he does not understand. By understanding what drayage is and how service contractors establish their rates, you will be able to save money by avoiding unnecessary charges. Outlined below are some of the most commonly asked questions about drayage.

WHAT IS DRAYAGE?

Simply stated, drayage is the moving of materials from point A to point B. Whether your materials are sent in advance to the service contractor's warehouse or directly to show site, they still need to get to your booth after the carrier drops them off. Paying for drayage entitles you to have your freight taken to your booth from the loading dock, empty containers stored during the show, empty containers returned to your booth at the close of the show, and your freight carried back to the loading dock and loaded onto the carrier at the conclusion of the show. Then you arrange for a carrier to pick up your exhibit materials for transport to the next destination. There is usually a 200 pound minimum per shipment charge for drayage.

CAN MATERIALS BE HAND CARRIED TO MY BOOTH?

In most major cities, union labor has exclusive rights to the loading dock. The total weight and size of the display plus the union regulations regarding drayage for that city will determine if items can be hand carried to avoid paying for drayage. However, if you think you can hand carry your display onto the show floor, it has to be brought in through the front entrance. To avoid any surprises or confusion, please check the union regulations in the Exhibitor Service Manual. If you hand carry your items, the empty containers may be stored during the show for a fee.

HOW ARE DRAYAGE RATES DETERMINED?

Since union labor is used to move freight, General Exposition Services must set the rate based on the labor rate in that city. Drayage rates also reflect the cost of empty storage space and the overall cost to produce the tradeshow. Drayage rates will vary depending on move-in and move-out times.

HOW CAN I SAVE MY COMPANY MONEY?

Read your Exhibitor Service Manual and pay close attention to the shipping instructions. Be aware of any surcharges that may be imposed for special handling or late shipments. Please pay close attention to deadline dates. If warehouse shipments arrive too early or miss the deadline date, there will be an additional surcharge of 25%. General Exposition Services usually allows shipments to arrive at the advance warehouse up to 30 days from the first move-in date.

SHOULD I SHIP TO THE ADVANCE WAREHOUSE OR SHOW SITE?

When possible, ship in advance to the warehouse. Even though the drayage charges are typically higher, there are benefits. You can confirm receipt of your shipment with General Exposition Services before the show, adding to your peace of mind. In addition, freight sent to the warehouse is unloaded prior to exhibitor move-in. Therefore, your freight will be in your booth upon your arrival. You can begin setting your exhibits as soon as you arrive, which can save you time and labor during setup. It is worth the added expense in order to reduce problems at show site.

Exhibiting Company: _____

Booth Number:

Freight Handling Order Form

2021 Open Season Sportsman's Expo

Great Columbus Convention Center July 30- August 1, 2021

ARRIVAL DATE FOR DIRECT SHIPMENTS: Wednesday, July 28, 2021

WAREHOUSE DISCOUNT DEADLINE DATE: Friday, July 30,

(Please see Freight Labeling for Address)

Services THE TRADE SHOW SERVICE CONTRACTORS

General Exposition

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: <u>info@generalexposition.com</u>

Recommended Carrier: General Exposition Logistics

Warehouse receiving hours: Monday-Friday 8:30 AM to 11:45 AM and 12:30 PM to 4:30 PM

Material Handling Rates - ROUND TRIP RATES, PER SHIPMENT. USE INCOMING WEIGHT ONLY AND ROUND UP TO THE NEXT 100 LBS.

** Rates are subect to surcharges (See Below)**

2021

Certified weight tickets are required for inbound shipments, if not provided, General Exposition Services estimated weights will be used.

RATE CLASSIFICATIONS STANDARD RATES	Rate per 100 lbs min	ESTIMATED WEIGHT
ADVANCE Shipments to Warehouse boxed or crated	\$32.00	
DIRECT Shipments to Exhibit Site boxed or crated	\$32.00	
DIRECT Shipments to Exhibit Site uncrated	\$32.00	

SMALL PACKAGE DESCRIPTION	Price	x Quantity	= Total Price
Small Package, 1st Carton - Per Shipment, Maximum weight is 30lbs per shipment A small package is a shipment totaling any number of pieces with a combined weight not to exceed 30lbs that is received on the same day, from the same shipper and delivered by the same carrier. Cartons and envelopes received without documentation will be delivered without guarantee of piece count or condition. Only Federal Express and UPS shipments can be considered as small packages.	\$15.00		
Small Package, Each Additional Carton - Per Shipment	\$10.00		

Total Estimated Weight:

Estimated Cost for Freight Handling: ____

Please transfer this total to the Payment Authorization Form.

FREIGHT WILL NOT BE ACCEPTED AT THE WAREHOUSE AFTER: Friday, July 16, 2021

OVERTIME SURCHARGES

A 25% (\$25.00 minimum) late charge will apply if...

Freight is received after advance discount deadline date to warehouse

A 25% overtime surcharge for every occurrence will apply if...

- Show move-in or move-out hours, dates or times occur on overtime.
- Inbound freight arrives after 4:30 PM on weekdays (Overtime Monday-Friday before 8:30 AM and after 4:30 PM All day Saturday, Sunday and Holidays)
 Inbound shipments are unloaded on overtime
- Outbound shipments are loaded on overtime
- Warehouse freight must be moved to exhibit site on overtime due to scheduling conflict beyond the control of General Exposition Services.

· Freight must be moved out of the exhibit site on overtime due to scheduling conflict beyond the control of General Exposition Services.

TERMS

Prices only apply to orders with payment in full received at the above address prior to the order advance deadline date on the enclosed forms. All charges for service and/or equipment must be paid in advance by credit card - American Express, VISA or Mastercard. All shipments must be prepaid, collect shipments will be refused.

Exhibiting Company: _____

Booth Number: _____

r Road . Limerick Business Center Pottstown, PA 19464

General Exposition Services



THE TRADE SHOW SERVICE CONTRACTORS

Freight Handling / Labeling Information

205 Windsor Road • Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 • Fax: 610-495-8870 Email: <u>info@generalexposition.com</u>

2021 Open Season Sportsman's Expo

Great Columbus Convention Center July 30- August 1, 2021

General Exposition Services, Inc. is prepared to receive your shipment either in advance at our warehouse or, if applicable, directly at the exhibit site. You may ship via the carrier of your choice. Rates are based on the incoming weight of shipments.

For rates and arrival deadlines, see the Freight Handling Order Form.

ADVANCE SHIPMENTS TO GENERAL EXPOSITION SERVICES, WAREHOUSE - CRATES, CARTONS & FIBER CASES

RATES INCLUDE:

- · Unloading crated materials. The warehouse cannot receive uncrated shipments.
- Storing at the warehouse for up to 30 days.
- Reloading onto trucks and delivery to the exhibit site.
- Unloading materials and delivery to your booth.
- Picking up, storing and returning empty shipping containers.
 Reloading equipment for return to your specified destination.
- Complete the bill of lading and consign as follows

All crates, cartons, and fiber cases must be labeled as follows:

Name of Exhibiting Company Your Booth Number 2021 Open Season Sportsman's Expo General Exposition Services 205 Windsor Road Limerick Business Center Pottstown, PA 19464

ADVANCE DISCOUNT DEADLINE DATE: Friday, July 16, 2021

DIRECT SHIPMENTS TO EXHIBIT SITE

RATES INCLUDE:

- · Unloading materials and delivery to your booth.
- Picking up, storing and returning empty shipping containers.
- Reloading equipment for return to your specified destination.

Complete the bill of lading and consign as follows All crates, cartons, and fiber cases must be labeled as follows:

Name of Exhibiting Company Your Booth Number 2021 Open Season Sportsman's Expo Ohio Expo Center c/o General Exposition Services 717 E 17th Ave Columbus, OH 43211

DIRECT ARRIVAL DATE: Wednesday, July 28, 2021

RUSH! Exhibition Freight	RUSH! Exhibition Freight
From:	From:
To:	To:
RUSH! Exhibition Freight	
To: (Exhibiting Company) (Booth) 2021 Open Season Sportsman's Expo General Exposition Services 205 Windsor Road Limerick Business Center Pottstown, PA 19464	ADVANCE WAREHOUSE
Warehouse Discount Arrival Date:	

RUSH!	RUSH!
Exhibition Freight	Exhibition Freight
To:	To:
(Exhibiting Company) (Booth)	(Exhibiting Company) (Booth)
2021 Open Season Sportsman's	2021 Open Season Sportsman's
Expo	Expo
Ohio Expo Center	Ohio Expo Center
c/o General Exposition Services	c/o General Exposition Services
717 E 17th Ave	717 E 17th Ave
Columbus, OH 43211	Columbus, OH 43211
Direct arrival date: Wednesday, July	Direct arrival date: Wednesday, July 28,
28, 2021	2021
Carrier:	Carrier:
Number of Pieces:	Number of Pieces:
RUSH! Exhibition Freight	
To: (Exhibiting Company) (Booth) 2021 Open Season Sportsman's Expo Ohio Expo Center c/o General Exposition Services 717 E 17th Ave Columbus, OH 43211	DIRECT TO SHOW SITE
Direct arrival date: Wednesday, July 28, 2021	

STRAIGHT BILL OF LADING - SHORT FORM - ORIGINAL - NOT NEGOTIABLE

INSTRUCTIONS: COMPLETE AND RETURN BILL OF LADING TO SERVICE

DESK WHEN MATERIALS ARE PACKED AND READY FOR SHIPMENT.

Please I	bring (3) completed copies of the Bill of Lading with you to Show Site.	Date/Tim	ne Recei	ved		P.M
RECEIVED), subject to the classifications and tariffs in effect on the date of the issue of this Bill	of Lading,	Shippe	er's No.		
FROM	•		- 1-1-			
-	ting Company Name			Bo	ooth No.	
	ng location (Exhibit Facility)					
Name	of Event/Show	0		Date F	Prepared	
the propert (the word of destination route to de Domestic S if this is a r Shipper I	ty described below, in apparent good order, except as noted (contents and condition of contents of carrier being understood throughout this contract as meaning any person or corporation in posses in if on its own route, otherwise to deliver to another carrier on the route to said destination. It is mustination, and as to each party at any time interested in all or any of said property, that every servi Straight Bill of Lading set forth (1) in Uniform Freight Classification in effect on the date hereof, if th motor carrier shipment.	packages unknow sion of the proper utually agreed, as ice to be performe is is a rail or a rail e back thereof, se	n) marked, c ty under the to each carri d hereunder water shipme	onsigned, and contract) agre er of all or any shall be subjec ent, or (2) in th	destined as indicated es to carry to its usual y of said property over ct to all the terms and he applicable motor car	below, which said carrier place of delivery at said all or any portion of said conditions of the Uniform rrier classification or tariff
TO: Consig	eent, and the said terms and conditions are hereby agreed to by the shipper and accepted for h gned to (Ship to) On					
	ation (Street Address)					
						n
METH	OD: Truck Air Freight Van Line		Other			
CARR	IER: (if known)					
The Rig Ment. G Remain	ALS ARE SUBJECT TO FINAL COUNT AND CORRECTION AT TIME OF ACTUAL HT TO RE-ROUTE ANY OUTGOING SHIPMENT VIA AN ALTERNATE CARRIER I ENERAL EXPOSITION SERVICES ASSUMES NO RESPONSIBILITY FOR MISD ON CONTAINERS. It is the shipper's responsibility to state the National Motor Freigl tion Materials.	IN THE EVENT IRECTED SHIF	THE DESI MENTS AS	GNATED CA	ARRIER FAILS TO T OF OLD SHIPPI n; otherwise shipme	PICK UP THE SHIP- NG LABELS WHICH
Pieces	Marks, and Exceptions Crates (Wooden) Exhibition Material N O I K D F	(Sub. to Cor.)		Column	applicable bill of l to be delivered to recourse on the o shall sign the follow	ading, if this shipment is the consignee without consignor, the consignor wing statement:
	Cartons (Cardboard)					hall not make delivery of hout payment of freight I charges.
	Fiber Cases/Trunks				(Signatur	re of Consignor)
					FREIGH	T CHARGES
	Skids/Pallets				PREPAID	COLLECT
	Carpets (Color)					
					CHECKER SIGNATURE	
If the shipme	I ent moves between two ports by a carrier by water, the law requires that the bill of lading shall stat	e whether it is carr	rier's or shipp	er's weight.	TRAILER NO.	
NOTE-W	here the rate is dependent on value, shippers are required to state specifically in writ y. The agreed or declared value of the property is hereby specifically stated by the sh	ting any agreed	or declared		DATE	
	per				TIME	
Shipper h governs ti Shippe	GHT CHARGES GUARANTEED BY: ereby certifies that he is familiar with all the terms and conditions of the said bill of ladin he transportation of this shipment, and the said terms and conditions are hereby agreed er/Exhibitor	d to by the shipp	er and acce	epted for him	self and his assigns	
Perma	nent address of shipper: Street					
City _			State		Zip	
Shippe	er (signature)	- Re	ceived in	apparent o	ood order, excep	ot as noted:
	er (print name)				· · ·	
	one No. ()					
		— Ag	ent/Driver			
This Bil	I of Lading is to be signed by the shipper and agent of the carrier.	Da	ate			

A.M.

STRAIGHT BILL OF LADING – SHORT FORM – ORIGINAL – NOT NEGOTIABLE

DESK WHEN MATERIALS ARE PACKED AND READY FOR SHIPMENT.

Diagon	bring (2) completed conice	of the Bill of Loding with	you to Show Site	Data /Tim		ivo d		A.M.
	bring (3) completed copies				le Rece	ivea		P.M.
RECEIVED	, subject to the classifications a	nd tarms in ellect on the date	of the issue of this Bill o	r Lading,	Shippe	er's No		
FROM	:							
	ting Company Name _							
Shippi	Shipping location (Exhibit Facility) Ci						S [.]	tate
Name	me of Event/Show Date						repared	
the propert (the word of destination route to de Domestic S if this is a r Shipper I	y described below, in apparent good carrier being understood throughout , if on its own route, otherwise to del stination, and as to each party at an Straight Bill of Lading set forth (1) in motor carrier shipment. hereby certifies that he is familiar w ent, and the said terms and condition	order, except as noted (contents a this contract as meaning any perso liver to another carrier on the route y time interested in all or any of sa Uniform Freight Classification in eff rith all the terms of said bill of lac	and condition of contents of p on or corporation in possess to said destination. It is mut id property, that every service fect on the date hereof, if this ling, including those on the	ackages unknow ion of the proper ually agreed, as e to be performed is a rail or a rail- back thereof, se	m) marked, c ty under the to each carried hereunder -water shipm et forth in the	onsigned, and contract) agree er of all or any shall be subjec ent, or (2) in th	destined as indicated b es to carry to its usual p of said property over a et to all the terms and co e applicable motor carri	elow, which said carrier place of delivery at said and or any portion of said ponditions of the Uniform ier classification or tariff
TO: Consig	gned to (Ship to)							
Attenti	on							
	ation (Street Address)							
	· · · ·						Zip	
METH	OD: 🗌 Truck	Air Freight						
CARR	IER: (if known)							
MATERIA THE RIG MENT. G REMAIN as Exhibi	EPTING THIS BILL OF LADING ALS ARE SUBJECT TO FINAL HT TO RE-ROUTE ANY OUTO ENERAL EXPOSITION SERVI ON CONTAINERS. It is the ship tion Materials.	COUNT AND CORRECTION GOING SHIPMENT VIA AN A CES ASSUMES NO RESPO oper's responsibility to state th	I AT TIME OF ACTUAL I LTERNATE CARRIER IN INSIBILITY FOR MISDIF Ne National Motor Freight	REMOVAL FRO I THE EVENT RECTED SHIF Classification	OM BOOTI THE DESI MENTS A Commodit	H. GENERAL GNATED CA S A RESUL y Description	EXPOSITION SEF ARRIER FAILS TO F OF OLD SHIPPIN a; otherwise shipmer	AVICES RESERVES PICK UP THE SHIP- IG LABELS WHICH It shall be described
No. Pieces	Kind of Pa	ckage, Description of Articles, Spec Marks, and Exceptions	cial	Weight (Sub. to Cor.)	Class or Rate	Check Column	applicable bill of lac	tion 7 of Conditions of ding, if this shipment is
	Crates (Wooden) Exh	nibition Material N O	IKDF				recourse on the co shall sign the follow The carrier sha	Il not make delivery of
	Cartons (Cardboard)				_		and all other lawful	out payment of freight charges.
	Fiber Cases/Trunks							of Consignor)
							- FREIGHT PREPAID	CHARGES
	Skids/Pallets							UULLUI
	Carpets (Color)					
			,				CHECKER	
							TRAILER	
NOTE-W	ent moves between two ports by a ca here the rate is dependent on v y. The agreed or declared value	alue, shippers are required to	state specifically in writin	ng any agreed	or declared	-	NO. DATE LOADED	
		per					ТІМЕ	
							LOADED	
Shipper h	HT CHARGES GUAF ereby certifies that he is familiar he transportation of this shipmer	with all the terms and conditio						ication or tariff which
	er/Exhibitor							
	nent address of shippe							
City _					State		Zip	
	er (signature)			– Re	ceived in	apparent g	ood order, except	as noted:
	er (print name)			– Ca	rrier Nam	e		
Teleph	Telephone No. () Agent/Driver							

Date ___

This Bill of Lading is to be signed by the shipper and agent of the carrier.

STRAIGHT BILL OF LADING – SHORT FORM – ORIGINAL – NOT NEGOTIABLE

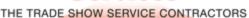
INSTRUCTIONS: COMPLETE AND RETURN BILL OF LADING TO SERVICE

DESK WHEN MATERIALS ARE PACKED AND READY FOR SHIPMENT.

Please	bring (3) completed copies of the Bill of Lading with you to Show Site.	Date/Tim	e Recei	ved		A.M. P.M.
RECEIVED), subject to the classifications and tariffs in effect on the date of the issue of this Bill c	of Lading,	Shippe	er's No.		
FROM	:					
Exhibit	ting Company Name			Bo	ooth No.	
Shippi	ng location (Exhibit Facility)	Ci	ity		S	tate
Name	of Event/Show			_ Date P	repared	
(the word of destination route to de Domestic S if this is a r Shipper I	ty described below, in apparent good order, except as noted (contents and condition of contents of p carrier being understood throughout this contract as meaning any person or corporation in possess i, if on its own route, otherwise to deliver to another carrier on the route to said destination. It is mu estination, and as to each party at any time interested in all or any of said property, that every service Straight Bill of Lading set forth (1) in Uniform Freight Classification in effect on the date hereof, if this motor carrier shipment. hereby certifies that he is familiar with all the terms of said bill of lading, including those on the tent, and the said terms and conditions are hereby agreed to by the shipper and accepted for him	tion of the propert tually agreed, as t the to be performed is is a rail or a rail- back thereof, set	y under the to each carrie hereunder s water shipme t forth in the	contract) agree er of all or any shall be subjec ent, or (2) in th	es to carry to its usual p of said property over a ct to all the terms and co e applicable motor carr	place of delivery at said all or any portion of said ponditions of the Uniform ier classification or tariff
TO: Consig	gned to (Ship to)					
Attenti	on					
Destin	ation (Street Address)					
City _				State _	Zip	
METH	OD: Truck Air Freight Van Line		Other			
	IER: (if known)					
MATERIA THE RIG MENT. G REMAIN as Exhibi	EPTING THIS BILL OF LADING, GENERAL EXPOSITION SERVICES ASSUMES NO ALS ARE SUBJECT TO FINAL COUNT AND CORRECTION AT TIME OF ACTUAL IHT TO RE-ROUTE ANY OUTGOING SHIPMENT VIA AN ALTERNATE CARRIER IN ENERAL EXPOSITION SERVICES ASSUMES NO RESPONSIBILITY FOR MISDII ON CONTAINERS. It is the shipper's responsibility to state the National Motor Freigh tion Materials.	REMOVAL FRO THE EVENT RECTED SHIP t Classification	DM BOOTH THE DESI MENTS AS	I. GENERAL GNATED CA S A RESUL	EXPOSITION SEF ARRIER FAILS TO F T OF OLD SHIPPIN	RVICES RESERVES PICK UP THE SHIP- IG LABELS WHICH
No. Pieces	Kind of Package, Description of Articles, Special Marks, and Exceptions	Weight (Sub. to Cor.)	Class or Rate	Check Column	Subject to Section 7 of Conditions of applicable bill of lading, if this shipment is to be delivered to the consignee without recourse on the consignor, the consignor	
	Crates (Wooden) Exhibition Material N O I K D F				shall sign the follow The carrier sha	ing statement: all not make delivery of
	Cartons (Cardboard)				and all other lawful	out payment of freight charges.
	Fiber Cases/Trunks				(Signature	of Consignor)
						CHARGES
	Skids/Pallets				PREPAID	COLLECT
	Carpets (Color)					
					CHECKER SIGNATURE	
If the shipm	I ent moves between two ports by a carrier by water, the law requires that the bill of lading shall state	whether it is carri	er's or shipp	er's weight.	TRAILER NO.	
	here the rate is dependent on value, shippers are required to state specifically in writi y. The agreed or declared value of the property is hereby specifically stated by the shi			value of	DATE LOADED	
per				TIME LOADED		
Shipper h governs t	GHT CHARGES GUARANTEED BY: hereby certifies that he is familiar with all the terms and conditions of the said bill of ladin he transportation of this shipment, and the said terms and conditions are hereby agreed er/Exhibitor	to by the shippe	er and acce	pted for him	set forth in the classif self and his assigns.	
Perma	nent address of shipper: Street					
City _			State		Zip	
Shipper (signature) Received in apparent good order, except as noted:					as noted:	
Shipper (print name)						
Telephone No. ()			Carrier Name			
Agent/Driver						

This Bill of Lading is to be signed by the shipper and agent of the carrier.

Date _____



205 Windsor Road • Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 • Fax: 610-495-8870

Email: info@generalexposition.com

Forklift Labor Loading/Unloading

Advanced Discount Deadline Date: Friday, July 16, 2021

2021 Open Season Sportsman's Expo

Great Columbus Convention Center July 30- August 1, 2021

4000 # Capacity Forklift w/Operator \$85 each for Unloading/Loading (Straight time)* (All services are 1 hour minimum for Loading and Unloading.) \$145 each for Unloading/Loading (Overtime)**

*Straight time is Monday through Friday, 8:00 AM - 4:30 PM **Overtime consists of all hours Saturday, Sunday, Holidays, and Monday through Friday before 8:00 AM and after 4:30 PM.

All rigging, material handling labor and forklift operations must be picked up at the Exhibitor Service Desk. All work is to be performed under the supervision of an authorized exhibitor representative.

Orders received after the advance discount deadline date and orders placed at the show will be subject to a 25% surcharge.

To qualify for Forklift Rates:

- · Must arrive on own company vehicle
- Must be equipment or machinery
- Must not require the storage of empty crates, pallets or packing
- Combined shipments of equipment and display items will be charged accordingly (Equipment at hourly rate, display items at cwt.)

Date Required:	 -
Equipment to be moved in:	
Approximate Weight:	 _
Estimated Total Amount:	

IMPORTANT: All orders must be paid in advance with a credit card included on the Payment Authorization Form.

Exhibiting Company:

Booth Number: _____



General Exposition Services



THE TRADE SHOW SERVICE CONTRACTORS

BACK

Set-Up & Dismantle Labor Order Form

Advanced Discount Deadline Date: Friday, July 9, 2021

2021 Open Season Sportsman's Expo

Great Columbus Convention Center July 30- August 1, 2021

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: info@generalexposition.com

In the interest of prompt and efficient processing of exhibitors labor requirements for set-up and dismantling of exhibits, it is urged that advance notice be provided on this form. Orders received at the show will be processed after advance orders in all cases.

Orders received after advanced discount deadline date and orders placed at show site will be subject to a 25% surcharge.

Display persons are assigned to orders at 8:00 AM daily and completion time of first assignments is uncertain. Therefore, starting times after 8:00 AM cannot be guaranteed, although we will make every attempt to provide labor at requested times.

You must call for labor at the service desk and bring display person back to the service desk when finished to check in labor. Failure to call for labor at requested time will result in a one-hour charge per display person requested, unless a 24 hour advance written notice is provided. If installation labor is used, dismantle labor is also required.

SERVICE #1

To save you time and personal supervision, we suggest Service #1, using our qualified personnel, trained to erect your display prior to your arrival.

[___] You are authorized to erect our display prior to our arrival. For your information, we are forwarding blueprints, photographs or instructions. Where possible, all work should be done on straight time. In the event of shortage in shipment, or damage, please contact our representatives immediately for instructions. **A** supervision charge of 30% will be added to our bill for carpenters furnished at the rate shown below.

[___] We will use the same service to dismantle and pack our exhibit. Before the end of the Show, shipping instructions, address, and waybill will be left at the service desk. A supervision charge of 30% will be added to our bill for carpenters furnished at the rate shown below.

SERVICE #2

[] We would like carpenters available on	(date) at	(AM / PM) for approximately	hours to erect our display
under the supervision of our representative.			
[] We would like carpenters available on	(date) at	(AM / PM) for approximately	hours to assist our

EXHIBITORS MUST COME TO THE SERVICE DESK TO SIGN IN AND OUT FOR MEN REQUIRED

CARPENTER RATES

Straight Time	\$40.00 per hour
Overtime *	\$60.00 per hour
Doubletime **	\$80.00 per hour

*After 4:30 PM Daily and all day Saturday **Sunday and all holidays

NOTE: Starting time for all labor is 8:00 AM - One hour minimum per man. One hour increments thereafter.

PAYMENT POLICY: General Exposition Services requires all labor orders to have a credit card on file (VISA, MasterCard or American Express). Service charge of 1% on unpaid balance per month starts 20 days after invoice date.

Estimated Total: ______ Please transfer this total to the Payment Authorization Form.

Exhibiting Company: _____

Booth Number: _____

THE TRADE SHOW SERVICE CONTRACTORS

205 Windsor Road . Limerick Business Center

Phone: 610-495-8866 . Fax: 610-495-8870

Email: info@generalexposition.com

Signs and Banners Installation Form

Advanced Discount Deadline Date: Friday, July 9, 2021

2021 Open Season Sportsman's Expo

Great Columbus Convention Center July 30- August 1, 2021

INSTRUCTIONS All hanging signs must conform to Show Management rules and regulations and facility limitations. All overhead hanging signs or banners must be handled by General Exposition Services. Overhead hanging signs must be sent in separate containers directly to General Exposition Service's Warehouse labeled as HANGING SIGNS. Hanging anchor points must be pre-fabricated and ready for use. Electrical signs must be in working order and in accordance with the National Electrical Code. Electrical Service requirements must be ordered in advance. Orders received after the advanced discount deadline date and orders placed at show site will be subject to a 25% surcharge. Sign Description, Size & Weight For signs other than banners, include blueprint or drawing containing detailed information so hanging anchor points can be determined.) __ Cloth Banner _____ Metal or Wood _____ Other Size: Length _____ Width _____ Height ___ Type: _ Square _____ Triangle _____ Rectangle ____ Other Weight of sign: __ Does your sign require: _____ Electricity _____ Assembly (If assembly is required, set up plans must be provided.) Placement Please forward a diagram of your booth space indicating how far in from each boundary you would like your sign placed. The ceiling structure and relation to the support beams may require your sign to be moved from your specified location. Number of feet from floor to bottom of sign: MUST BE ORDERED IN ADVANCE One hour minimum per lift and crew Equipment With Crew Rates are per lift and crew per hour Scissors lift with crew (up to 400 lb lift capacity) Straight Time: \$75.00 Overtime: \$95.00 Straight Time: 8:00 AM TO 4:30 PM. Monday - Friday **Crew Size:** Minimum of three people. Operator. Riggers and Helper Overtime: 4:30 PM TO 8:00 AM, Monday - Friday and all day Saturday and Sunday. Materials: Cable, Clamps, etc. additional and charged accordingly Installation Estimate: _____ Hours x _____ Hourly Rate = _____ Total Estimated Cost **Dismantle Estimate:** Hours x Hourly Rate = Total Estimated Cost Estimated Total Amount: Please transfer this total to the Payment Authorization Form. Supervision for installation and dismantling of overhead hanging signs can be provided by General Exposition Services, your company representative or display house Exhibit Personnel Please indicate method of supervision your require: Display House General I & D (Additional crew and/or equipment will be used if the supervisor deems it necessary to safely complete the installation and/or dismantling of a job and it will be charged accordingly.) Quick Tip for Easy Exhibiting We strongly recommend signs be shipped to our warehouse in advance to avoid delays. If you have questions or need assistance in completing your order, please contact General Exposition Services at: 610.495.8870 Exhibiting Company: _____ Booth Number: _____

General Exposition Services

Pottstown, PA 19464

BACK

General Exposition Services

THE TRADE SHOW SERVICE CONTRACTORS

205 Windsor Road . Limerick Business Center

Pottstown, PA 19464

Phone: 610-495-8866 . Fax: 610-495-8870 Email: info@generalexposition.com **Custom Cleaning Order Form**

Advanced Discount Deadline Date: Friday, July 9, 2021

2021 Open Season Sportsman's Expo

Great Columbus Convention Center July 30- August 1, 2021

All advance orders will be billed to the exhibitor if the Service Desk is not notified, no later than opening day, that the service was not performed.

The Building Management provides general cleaning of the exhibit hall. If you require booth cleaning, you must contract for it by using this form, or arrange for it at the Service Desk upon arrival.

We will require the following Service:

Vacuuming before opening of exhibit & daily thereafter:

AdvanceShow\$0.20 per sq. / ft. per day\$0.25 per sq. / ft. per day

Cleaning Service:

Opening (one time) Opening & Daily (100 sq. ft. minimum)

Sq. Ft. (length x width) _____ # of show days ____

Total Amount: \$ _____ Please transfer total to the Payment Authorization Form.

* TERMS *

All charges for services must be paid in advance. All prices are subject to applicable taxes.

Important: All orders must be paid in advance with a credit card included on the Payment Authorization Form.

Exhibiting Company: _____

Booth Number: